

Strong improvement in results in H1 2014/2015

Plastivaloire Group ranks amongst the very top European manufacturers of complex plastic parts used in retail consumer products. It designs and manufactures these plastic parts as well as handling their mass production. Present within the multimedia, motor vehicle and electric and electrical appliance sectors, the Group has 26 production sites in France, Germany, Poland, Spain, Romania, Tunisia, England, Portugal and Slovakia.

In € million *Pre-audit figures*	**H1 2013 2014**	**H1 2014 2015**	**Change**
Revenue	**207.4**	**229.7**	**+10.8%**
Gross margin	102.8	113.8	
EBITDA *	**18.4**	**22.5**	**+22.3%**
Recurring operating income	**8.6**	**12.5**	**+46.4%**
Operating income	8.6	12.5	
Net income	6.6	9.4	
Net income attributable to equity holders of the parent	**4.6**	**6.3**	**+36.5%**

(*) Recurring operating income before allocations to and reversals of depreciation and provisions.

The first half of 2014-2015 was an extremely satisfactory period for Plastivaloire Group, which enjoyed a substantial improvement in all of its operating indicators. As well as confirmation of the value of the Group's growth strategy for Europe, particularly as regards the motor vehicle industry, this performance also reflects Plastivaloire's ongoing efforts to streamline its operations and productivity in recent years.

Half-yearly revenues up 10.8%

Plastivaloire Group revenues for the first half of the financial year amounted to €229.7 million, up 10.8% on the €207.4 million recorded for the first six months of 2013-2014. This solid performance comes on the back of dynamic organic growth (+5.3%) and the integration of Karl Hess (over 3 months).

Boosted by a more buoyant market backdrop for the motor vehicle industry, activity for the BAP division grew +7.7% as production accelerated. The PVL division enjoyed a +15.6% increase in revenues (+1.5% at constant scope), linked to robust activity in France and overseas. Overall, only revenues generated in Poland fell back following the halt in the production of televisions. Karl Hess accounted for €11.3 million of PVL division revenues over the second quarter.

A half-yearly EBITDA margin that exceeds the initial target

EBITDA for Plastivaloire Group amounted to €22.5 million for the first half of 2014-2015, generating an EDITDA margin of 9.8% for the period which is significantly higher than the initial target of between 8 and 9%.

The BAP division's outstanding performance accounted for €13.8 million of Group EBITDA compared with a figure of €8.8 million the year before, generating a margin of 10.1% thanks to a very high level of activity and the success of its measures to optimize costs and productivity.

The PVL division suffered a slight drop in EBITDA to €8.7 million from €9.6 million for the first half of 2013-2014, but was nonetheless able to maintain a high margin of 9.4% over the period. The change is primarily due to the impact of the €1.5 million in current restructuring costs linked to the merger of the operations of the Chinon and Langeais plants. The figures for Karl Hess (€1.4 million increase in EBITDA, i.e. 12% of revenues) offset the lower contribution from Poland (€1.4 million drop in EBITDA) triggered by the temporary slowdown in activity.

All told, the Group's dynamic activity and the integration of Karl Hess resulted in a 46.4% increase in recurring operating income to €12.5 million, compared with a figure of €8.6 million for the first half of the previous financial year.

Equity accounting for the joint-venture with BIA which is still in its deployment phase generated a slight loss of €0.3 million. After net financial expenses and tax, net income attributable to equity holders of the parent increased 36.5% to €6.3 million.

Robust financial structure

Plastivaloire Group equity stood at €184.2 million on 31 March 2015. At €16.3 million, cash flow linked to operations more than compensates for the Group's net operating investments (excluding Karl Hess) and dividend payments (€4.1 million). The acquisition of Karl Hess was financed by bank loan as announced. Net financial debt for the period came in at €85.3 million, namely a net gearing of 46.3%, which is fully in line with Group forecasts.

Upward revision in target EBITDA margin

Bolstered by the strong performance of its two divisions, Plastivaloire Group has confirmed its target revenue of between €465 million and €470 million, and has increased its target EBITDA margin to between 9 and 10% from its initial figure of between 8 and 9%.

Over the coming months, the Group intends to continue diversifying its portfolio of clients in the motor vehicle industry, notably amongst German and Asian car makers. Based on newly-acquired contracts and car maker production volumes, Group revenues linked to the motor vehicle industry could increase to €404 million in 2016-2017 versus €316 million in 2013-2014.

If you would like to receive financial information about Plastivaloire Group by e-mail, go to: **www.actus-finance.com**

Number of shares: **2,765,700**
Euronext Paris, Segment C ISIN: **FR0000051377 - PVL**
Reuters: **PLVP.PA**
Bloomberg: **PVL.FP**