



2015-2016 half-yearly results: Recurring operating income: +58% - Group net income: +125%

In € million <i>Pre-audit figures</i>	H1 2014-15	H1 2015-16	Change
Revenue	229.7	285.3	+24.2%
Gross margin	113.8	136.2	
EBITDA *	22,5	30,7	+36,5%
Recurring operating income	12.5	19.7	+57.6%
Net income	9.4	15.8	
Net income attributable to equity holders of the parent	6.3	14.2	+125.4%

* Recurring operating income before allocations to and reversals of depreciation and provisions.

The first half of financial year 2015-2016 (October-March) was another period of virtuous growth for Plastivaloire Group, combining strong growth and a substantial improvement in economic results as the Group reaped the fruits of its value-added industrial strategy to work closely with benchmark contractors.

Yearly revenues up 24.2%

Plastivaloire posted revenues of €285.3 million for the first six months of its financial year, up 24.2% on 2014-2015 and 16.9% at constant scope. Organic growth was primarily driven by production in Poland, Slovakia and virtually all of the Group sites in France. The integration of companies acquired in 2015 is proceeding according to plan, with a strong increase in activity for Karl Hess.

The Group's non-Motor Vehicle business (including tooling) surpassed itself with revenues of €51.5 million, up 52.9% following the entry into production of various orders (mouldings for connected speakers, new generation food processors, electrical connectivity parts, etc.). Activity for the Motor Vehicle division (including tooling) continued to fare extremely well, with revenues up 19.4% to €233.8 million.

An EBITDA margin of 10.8% that exceeds the initial target

This remarkable growth meant Plastivaloire was able to optimize production capacity which, combined with the careful management of its operating expenses, resulted in a strong improvement in results.

EBITDA for the first half increased 36.5% to €30.7 million,

taking the Group's EBITDA margin to a record 10.8% above its initial target. Recurring operating income went from strength to strength, increasing 57.6% to stand at €19.7 million.

After net financial expenses and tax, net income attributed to equity holders of the parent amounted to €14.2 million, up 125% on the previous year following the repurchase by the Group of the minority interests in its BAP division over the summer of 2015.

Maintaining a solid financial structure

Plastivaloire Group equity stood at €195.7 million on 31 March 2016.

Despite the natural increase in its WCR in line with growth, cash flow directly linked to operations amounted to €15.1 million, allowing the Group to self-finance the €13 million in investments made over the period (reinforcement of its machines park and building extensions). The first half of the year was also marked by a dividend payout of €5.0 million and by the repayment of the €7.5 million loan for the acquisition of Otosima in Turkey, taking the Group's net debt to €109.2 million and net gearing to 55% on 31 March. Cash flow forecast for the second half of the year should see net gearing drop towards the end of the year and settle at around 45%.

Outlook

Having stolen a march on its growth and margin targets for 2015-2016 and underpinned by robust activity, Plastivaloire Group has raised its target revenues for the current financial year to a persistently cautious figure of over €540 million for an EBITDA margin of over 10%.

Its strong visibility for the coming years has improved even further with an increase in orders from premium car manufacturers in Germany which is consistent with the Group's strategy to shift towards high-end markets.

The Group has also announced the launch of a new entity in Mexico. This strategic expansion alongside existing customers will enable the Group to win over new market share in both the motor vehicle and other sectors. Production will begin as of the end of 2016 and is set to gradually accelerate over 2017.

Plastivaloire Group ranks amongst the very top European manufacturers of complex plastic parts used in retail consumer products. It designs and manufactures these plastic parts as well as handling their mass production. Present within the multimedia, motor vehicle and electric and electrical appliance sectors, the Group has 26 production sites in France, Germany, Poland, Spain, Romania, Turkey, Tunisia, England, Portugal and Slovakia.

Number of shares: 2,765,700 - Euronext Paris, Compartment B - ISIN: FR0000051377 - PVL - Reuters: PLVP.PA - Bloomberg: PVL.FP