



Plastivoire Group ranks amongst the very top European manufacturers of complex plastic parts used in retail consumer products. It designs and manufactures these plastic parts as well as handling their mass production. Present within the multimedia, motor vehicle and electric and electrical appliance sectors, the Group has 26 production sites in France, Germany, Poland, Spain, Romania, Turkey, Tunisia, England, Portugal and Slovakia.

## 2015/2016 9-month revenues: Strong growth continues: +23.5% Targets revised upwards

In € million	2014/2015	2015/2016	Change	Like-for-like change (*)
<b>Pre-audit figures</b>				
1 <sup>st</sup> half	229.7	285.3	+24.2%	+16.9%
<b>3<sup>rd</sup> quarter</b>	<b>127.4</b>	<b>155.8</b>	<b>+22.3%</b>	<b>+20.6%</b>
<b>9 months</b>	<b>357.1</b>	<b>441.1</b>	<b>+23.5%</b>	<b>+18.2%</b>

(\*) Excluding activity for Karl Hess in Q1 2015-2016 and for BAP Bursa (ex-Otosima), which was consolidated in the Group accounts from 1 July 2015.

Plastivoire Group delivered another excellent performance in the third quarter of financial year 2015-2016, with revenue coming in at €155.8 million, up 22.3% on the same period in 2014-2015 and up 20.6% like-for-like. Quarterly organic growth was the highest so far this year.

Revenue for the first nine months amounted to €441.1 million, up 23.5% and including organic growth of 18.2%. The Group is underpinned by solid order books, as much in France as overseas, with a special mention going to the production sites in Poland, Spain and Slovakia which have seen a sharp increase in activity.

Plastivoire also continues to benefit from a favorable base effect linked to Karl Hess which generated revenues of €18.5 million in the third quarter compared with €12.0 million for the same period in 2014-2015. Turkish company BAP Bursa contributed revenues of €6.2 million over the full nine months.

The breakdown by sector is consistent with previous quarters, with the Motor Vehicle (excluding tooling) division accounting for close to 74% of all revenues and an increasing proportion of business carried out directly for premium car manufacturers. Excluding motor vehicles, substantial orders were taken for Electrics, Electrical Appliances and Multimedia, and revenues for Tooling continued to thrive, increasing 17.8% to stand at €47.1 million over nine months.

### Outlook: yearly targets revised upwards

Confirming the substantial lead on its plans and objectives for the year, Plastivoire Group has raised its target revenues to a persistently cautious figure of over €560 million (from €540 million previously) for an EBITDA margin of over 10%.



If you would like to receive financial information about Plastivoire Group by e-mail, send your request to [plastivoire@actus.fr](mailto:plastivoire@actus.fr).

Number of shares:  
2,765,700  
Euronext Paris,  
Segment C ISIN:  
FR0000051377 - PVL  
Reuters: PLV.PA  
Bloomberg: PVL.FP