



Plastivoire Group ranks amongst the very top European manufacturers of complex plastic parts used in retail consumer products. It designs and manufactures these plastic parts as well as handling their mass production. Present within the motor vehicle and industry sectors, the Group has 27 production sites in France, Germany, Poland, Spain, Romania, Turkey, Tunisia, England, Portugal, Slovakia and Mexico.

2016-2017 financial year revenue: €627m

Organic growth up 10% in Q4

In € million Pre-audit figures	2015-2016	2016-2017	Change
9 months	441.1	470.9	+6.8%
4 th quarter	141.7	156.4	+10.3%
12 months	582.8	627.3	+7.6%

Plastivoire Group reported a robust performance in the fourth quarter of 2016-2017, with revenue up 10.3% year-on-year in purely organic terms to €156.4 million. Fourth-quarter growth came out on top of that achieved in the first nine months of the year, bringing yearly revenue up to €627.3 million, representing a 7.6% year-on-year increase. This performance goes above and beyond the announced minimum revenue target of €615 million.

Business remained upbeat in France throughout 2016-2017, with virtually all sites reporting output growth. This domestic success demonstrates the Group's ability to secure new orders and gain market share in all areas of the plastics industry, for both its Motor Vehicle and Industry divisions.

Overseas, business in Germany was particularly strong, with yearly revenue up nearly 20% to over €80 million, confirming the success and relevancy of the acquisition of Karl Hess in this strategic

country. Poland, Tunisia and Portugal also performed extremely well over the year. Revenue for Mexico came in at €0.5 million and is expected to continue to improve in the coming years.

Growth in the Motor Vehicle and Industry divisions (parts and tooling) was balanced, with each division contributing 82.8% and 17.2%, respectively, to revenue. In the Industry division, momentum was high in the multimedia and electric and electrical appliances segments. In the Motor Vehicle division, the Group's tier-1 orders (up 11%) continued to expand faster than tier-2 orders (up 3%), in keeping with its strategy focused on premium car manufacturers.

Outlook

Plastivoire Group's high level of activity over the year has enabled it to confirm its full-year EBITDA margin of around 13%. Yearly results, along with the Group's short- and medium-term outlook, will be presented on 19 December.



If you would like to receive financial information about Plastivoire Group by e-mail, go to:
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Number of shares:
22,125,600
Euronext Paris,
Segment B ISIN:
FR0013252186 - PVL
Reuters: PLV.PA
Bloomberg: PVL.FP