



## 15% growth in Q3 2018-2019 Yearly targets confirmed

*Plastivoire Group ranks amongst the very top European manufacturers of complex plastic parts used in retail consumer products. It designs and manufactures these plastic parts and handles their mass production. Present within the motor vehicle and industries sectors, Plastivoire Group has 33 production sites in France, Germany, the United States, Poland, Spain, Romania, Turkey, Tunisia, England, Portugal, the Czech Republic, Slovakia and Mexico.*

In € million	2017-2018	2018-2019	Change
Unaudited figures			
3 <sup>rd</sup> quarter	162.0	186.3	+14.9%
<b>9 months</b>	<b>502.4</b>	<b>546.8</b>	<b>+8.8%</b>

Plastivoire Group confirmed the gradual upturn in business activity during the third quarter of 2018-2019. The Group returned to positive organic growth of 0.7% during the quarter and was boosted by the solid €23.1 million contribution from TransNav, acquired at end-2018.

New business in the Industries division and the ramp-up of production in Mexico offset the still unfavorable economic conditions in the automobile sector, which continued to weigh on production.

Revenue for the first nine months of the year amounted to €546.8 million, up 8.8% as reported and down a slight 3.0% like-for-like. The Motor Vehicle (parts and tooling) division posted revenue of €440.2 million, accounting for 80.5% of total revenue (compared with 82.7% in the first nine months of 2017-2018). The buoyant Industries (parts and tooling) division contributed €106.6 million, or 19.5% of

total revenue (compared with 17.3% in the first nine months of 2017-2018). The Tooling business alone enjoyed strong growth in the third quarter, in both the Motor Vehicle and Industries divisions, reflecting a healthy order book and confirming visibility with regard to future production launches in the coming months.

### Yearly targets confirmed

Plastivoire Group intends to continue to pursue a steady improvement in organic growth over the coming quarters, notably through the expected recovery in the Motor Vehicle division.

Based on its third-quarter performance, Plastivoire Group confirms its full-year revenue target of €730 million, with an EBITDA margin of at least 10.0%. The 2018-2019 financial year will therefore see the Group pass a new milestone in its ambition to reach the €1 billion revenue mark in September 2025.



If you would like to receive financial information about Plastivoire Group by e-mail, go to:  
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Number of shares:  
22,125,600  
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Segment B ISIN:  
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