GROUPE PLASTIVALOIRE

3rd quarter growth: +71%

In € million Unaudited figures	**19-20**	**20-21**	**Change**
1st half	366.7	373.3	+1.8%
3rd quarter	93.9	160.9	+71.4%
9 months	**460.6**	**534.3**	**+16.0%**

Groupe Plastivaloire recorded strong growth in the third quarter of 2020-2021 (April to June) with revenue rising 71.4% to €160.9 million (73.4% at constant exchange rates). The third-quarter comparison base was favorable due to the prior-year period impacts of the Covid-19 crisis and the subsequent closures imposed at all our production sites for almost two months.

However, it was mitigated by the global shortage of electronic components, which has slowed production rates and forced automakers to resort to “stop & go” manufacturing at their plants since March.

Over nine months, revenue was up 16.0% (up 18.4% at constant exchange rates) to €534.3 million, a similar level to the first nine months of 2018-2019. The Group posted revenue of €472.8 million in Europe[1], representing a 16.3% increase (17.8% at constant exchange rates). In the Americas, revenue for the period rose 13.8% to €61.5 million (up 23.1% at constant exchange rates).

Despite the global decline in automotive production, revenue for the Motor Vehicle division (parts and tooling) over the nine-month period was up 15.0% at €435.5 million. The Industries division (parts and tooling) confirmed its positive trend, reporting a 20.4% increase in nine-month revenue, which came in at €98.7 million. These divisions account for 81.5% and 18.5% of the Group’s activity, respectfully.

Outlook

The shortage of electronic components has persisted and is expected to further disrupt industrial production over the next few months, especially in the automotive industry. In response, the Group is adjusting its production capacities and costs in line with business volumes.

In view of this economic uncertainty and the current visibility for the month of September, the Group is cautiously adjusting its annual revenue guidance to between €670 million and €680 million (versus the previous target of more than €700 million), but maintaining its EBITDA margin target at more than 10%, thanks to its operational optimization measures.

The Group remains on track to fully reap the benefits of its commercial and productivity strategy as soon as industrial production, particularly in the automotive industry, returns to pre-crisis levels.

[1] Including the activity in Tunisia.